

APPLICATION & CONTRACT FORM



WORLD OF FACILITIES

A UBM Event

24-26 APRIL 2017
BCEC, GOREGOAN, MUMBAI

For use by UBM India only

<input type="checkbox"/> Completed Form	Date _____
<input type="checkbox"/> Initial payment	Stand No/Area. _____
<input type="checkbox"/> Balance Payment	Stand Type: <input type="checkbox"/> Shell <input type="checkbox"/> Bare

Please complete in English & Capitals

Please courier / scan and e-mail the original

UBM UBM India Pvt. Ltd
Times Square, Unit No.1 & 2, B Wing, 5th Floor,
Andheri-Kurla Road, Marol, Andheri (E), Mumbai 400059 India.
www.ubmindia.in

E-mail : pearl.dsouza@ubm.com | Mob: +91 98190 94860
saiprasad.terde@ubm.com | Mob: +91 99200 50415

1. COMPANY DETAILS	
* Company:	
* Address:	
* City:	
* Pin Code / Zip:	
* State:	
* Country:	
* PAN No:	
Business Registration No:	
* Tel:	<input type="text"/> Country Code <input type="text"/> Area Code <input type="text"/> Number
Fax:	<input type="text"/> Country Code <input type="text"/> Area Code <input type="text"/> Number
Website:	http://www._____
* E-mail:	
Owner:	M <input type="checkbox"/> F <input type="checkbox"/>
Managing Director:	M <input type="checkbox"/> F <input type="checkbox"/>
2. CONTACT PERSON	
2.1 * Exhibition In-charge:	M <input type="checkbox"/> F <input type="checkbox"/>
* Designation	
* Tel:	<input type="text"/> Country Code <input type="text"/> Area Code <input type="text"/> Number
Mob:	<input type="text"/> Country Code <input type="text"/> Area Code <input type="text"/> Number
* E-mail:	
2.2 * Micro-portal In-charge:	M <input type="checkbox"/> F <input type="checkbox"/>
* E-mail:	
* Tel:	<input type="text"/> Country Code <input type="text"/> Area Code <input type="text"/> Number
Mob:	<input type="text"/> Country Code <input type="text"/> Area Code <input type="text"/> Number
2.3 * Invoice:	M <input type="checkbox"/> F <input type="checkbox"/>
* Tel:	<input type="text"/> Country Code <input type="text"/> Area Code <input type="text"/> Number
Mob:	<input type="text"/> Country Code <input type="text"/> Area Code <input type="text"/> Number
* E-mail:	

3. PARTICIPATION CHARGES				
3.1 Space Charges	Raw Space min 18 Sqm.	Shell Scheme min 9 Sqm	₹	US\$
Indian Companies	<input type="checkbox"/> Raw Space (₹ 10,000/-)	<input type="checkbox"/> Shell Scheme (₹ 11,000/-) x.....Sqm		
International Companies	<input type="checkbox"/> Raw Space (US\$ 230)	<input type="checkbox"/> Shell Scheme (US\$ 270) x.....Sqm		
3.2 Open Side Charges (if any)				
<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4		
5% of Space Charges	7.5% of Space Charges	10% of Space Charges		
3.3 Premium & Mezzanine Charges (if any)				
<input type="checkbox"/> Premium Location	<input type="checkbox"/> Mezzanine Floor			
15% of Space Charges	25% of Space Charges			
A. Total Space (3.1 to 3.3)				
B. Govt. Tax (15%)				
C. TOTAL AMOUNT Payable (A+B)				
Advance Amount Payable with Application Form (50% of C)				

4. Payment Details	
By Demand Draft / Cheque or Wire Transfer	
a) Cheque/Bank Draft in Favour of 'UBM India Pvt. Ltd' send to; UBM India Pvt Ltd, Times Square, Unit No.1 & 2, B Wing, 5th Floor, Andheri-Kurla Road, Marol, Andheri (E), Mumbai 400059 India TT 91 (022) 61727000	
b) WIRE TRANSFER Bank details: Hong Kong & Shanghai Banking Corporation Ltd. (Mumbai Main Branch) 52/60, Mahatma Gandhi Road, Mumbai – 400 001, India. Beneficiary: UBM India Pvt. Ltd Account No: 002-859882-001 IFSC Code: HSBC0400002 Swift Code: HSBCINBB Service Tax Registration No; AAACU8181DST001 PAN; AAACU8181D (Note: All bank charges towards remittance are to be borne by the applicant)	
5. Payment Terms	
- 50% of the space charges will have to be paid at the time of signing, Balance 50% on or before 31 December, 2016 - 10% Security deposit (refundable) will be charged to the total value of the area booked at the time of final payment to be made on a separate cheque	
6. Payment Arrangement	
We have arranged our payment of ₹ _____ / US\$ _____ By enclosing a <input type="checkbox"/> demand draft / <input type="checkbox"/> wire transfer to: UBM India Pvt. Ltd. Dated: _____	
7. Others	
We are also interested in <input type="checkbox"/> Sponsoring** <input type="checkbox"/> Advertising in the Show Catalogue** <input type="checkbox"/> Conference** **Please contact us for further details	

Please turn over

M - Male; F - Female

* Mandatory Field

APPLICATION & CONTRACT FORM



WORLD OF FACILITIES

A UBM Event
24-26 APRIL 2017
 BCEC, GOREGOAN, MUMBAI

www.ubmindia.in/

E-mail : pearl.dsouza@ubm.com | Mob: +91 98190 94860
 saiprasad.terde@ubm.com | Mob: +91 99200 50415

8. Please Re-enter Company Details

Company: _____

City: _____

Country: _____

9. Nature of Business

Manufacturer yes No

If No: We intend to Exhibit products from the following manufactures, who have given us their consent to exhibit their products.
 (We enclose proof of the manufacturer's consent)

Importer/Exporter Incorporated Company
 Distributor An Association
 Trader Educational Institution
 Agent Re-search & Development-Institution
 Consultant Others (Specify)

Service Provider

Retailer

Since _____

Member of the following Trade Association: yes No
 Association/s: _____

10. Code Nos. Visitors of Interest during the Expo Refer Section B – Visitors of Interest listing (code nos. e.g. 1.1, 1.5 etc.)

Special Requirements if any
 (Subject to confirmation by Organizer and your Acceptance of Cost)

Important:

- Application must accompany Proof of Remittance.
- Photocopy of Business Registration Certificate / Tax Registration Certificate
- The "Company Name" will be used to produce Fascia Board at your Stand.
- Information supplied will be used in the Official Exhibition Catalogue, Exhibitor Micro-portal and World of Facilities' Other Official Promotional Materials.
- The Company Name cannot be changed once the Application is submitted.
- Sub-letting of exhibition space is not allowed. See Rules & Regulations; section 4

11. Select Markets of Interest

<input type="checkbox"/> Utility	<input type="checkbox"/> Architectural / Consultants
<input type="checkbox"/> Retail	<input type="checkbox"/> Contractors
<input type="checkbox"/> Industrial	<input type="checkbox"/> Government
<input type="checkbox"/> Medical	<input type="checkbox"/> Commercial Office
<input type="checkbox"/> Hospitality	<input type="checkbox"/> Educational
<input type="checkbox"/> Others (Pls specify)	_____

12. Code Nos. of Products to be exhibited According to Refer Section A – Product Category Listing (code nos. e.g. 1.1, 2.1 etc.)

Main Area (List one only): _____

No of Brands to be exhibited: _____

Exhibit Description (Maximum 50 words):

Please use Additional Sheets for details.

13. Registration & Confirmation

REGISTRATION AND CONFIRMATION
 Application for Acceptance as an Exhibitor at the event must be made by submitting the Completed and signed Application & Contract Form. Acceptance of the Application will be confirmed in Writing by UBM India Pvt. Ltd.

CANCELLATION
 Once the Contract has been concluded and the Contract is cancelled up ntil 180 days prior to the start of the Exhibition, the Exhibitor shall be liable to pay 50% of the Monies. If the Contract is cancelled during the period of 180 and 120 calendar days prior to the start of the Exhibition, 75% of the Monies are payable by the Exhibitor. If the Contract is cancelled within 120 days prior to the start of the Exhibition, the Monies are payable in full by the Exhibitor.

Whether an Application will be accepted depends on a number of factors, including space availability. In case of over subscription of space, applicants will be placed on a waiting list and will be notified accordingly. Applicants on the waiting list will be prioritized according to the dates of the Applications. Allocation of booth location will be at the discretion of the Organizers

14. Acceptance

We apply for participation in World of Facilities 2017. We have read the Terms and condition (overleaf) and accept them as Binding by signing this Application & Contract Form.

We understand that the above information will be included into Organizers' databank and the Organizers can make use of our information for Trade Promotion purposes or pass to third parties for promotion of the World of Facilities 2017. The jurisdiction for all mutual obligations is Mumbai, India.

Place _____ Date _____

Authorized Signature / Designation _____ Company Stamp _____



SECTION A - Product Exhibit Categories

1. SMART SOLUTIONS	
1.1	Building Information Modelling System Software
1.2	Building Automation Systems
1.3	Complex System Modelling Tools
1.4	Data Management Systems
1.5	Emergency and Crisis Management Systems
1.6	Information and Communication Technologies (ICT)
1.7	Integrated Facilities Management System Providers
1.8	Mobility and Intelligent Transport Systems
1.9	SMART Planning Technologies
1.10	SMART Home Applications
1.11	SMART Environment Systems
1.12	Traffic Management Systems
1.13	Others _____
2. CONSULTING	
2.1	Benchmarking / Cost Optimization
2.2	Consulting & Planning
2.3	Contracting
2.4	Green building / Sustainability / Quality Assurance / Certification Management and Operator Model
2.6	Organization Process
2.7	Project Management
2.8	Quality Audits / Excellence
2.9	Risk based Solution Management (RBI / RBM)
2.10	Intelligent Building Management Consultants
2.11	Total Production Maintenance Management (TMP)
2.12	Others _____
3. IT SOLUTIONS	
3.1	Field service resource management
3.2	Computer Aided Facility Management (CAFM)
3.3	System vendors
3.4	Consulting and Implementation
3.5	Operator models
3.6	Computerisation Maintenance Management System (CMMS)
3.7	Customizing
3.8	Data maintenance and migration incl. Standardization
3.9	Documentation / data collection
3.10	Enterprise Asset Management (EAM)
3.11	Spare Parts Management
3.12	Manufacturing Execution Systems (MES)
3.13	FM Data Warehouse
3.14	IT Consulting and Implementation
3.15	IT outsourcing
3.16	Mobile Services and Applications
3.17	Personnel Scheduling
3.18	Computer Based Thermostat Control
3.19	Others _____
4. SECURITY SOLUTIONS	
4.1	Automatic Identification & Data Capture Solutions
4.2	Building Automations
4.3	Building Surveillance Systems
4.4	CCTV
4.5	Centralized Control Systems
4.6	Cloud Computing Technologies and Systems
4.7	Commercial Security
4.8	Emergency Evacuation Solutions
4.9	Fire and Rescue Security/ Fire Safety
4.10	Generic Cabling Systems
4.11	Information Security
4.12	Intercoms
4.13	Intrusion Detection
4.14	IP Surveillances
4.15	Personal Protective Equipments (PPE)
4.16	Physical , Chemical , Biological Radiological Hazards
4.17	Security Products or Services
4.18	Time Management Solutions
4.19	Transmissions
4.20	Safety Equipments
4.21	Others _____

5. FACILITY SERVICES	
5.1	Technical facility services
5.2	Alarm & Incident management
5.3	Operation / Monitoring of technical equipment
5.4	Warranty Management
5.5	Information Management
5.6	Servicing / Maintenance
5.7	Commercial Facility Services
5.8	Procurement Management
5.9	Space Management
5.10	Cost Planning & Control
5.11	Rental / Rental Services
5.12	Property Accounting
5.13	Contract Management
5.14	Infrastructure Facility Services
5.15	Waste Management / Disposal
5.16	Outside Services
5.17	Fleet Management
5.18	Janitorial
5.19	Internal Dispatch Services
5.20	Copying & Printing Services
5.21	Cleaning & Maintenance Services
5.22	Moving Services
5.23	Catering services / Catering
5.24	Central Communication Services
5.25	Other Facility Services / FM Speciality Products
5.26	Acoustics / Soundproofing
5.27	Climate
5.28	Others _____
6. ENERGY MANAGEMENT	
6.1	Building Automation Systems
6.2	Energy Efficient Systems / Energy Management Systems
6.3	SMART Grid Systems / ICT for Utilities Systems
6.4	Solar Thermal, Geo Thermal Systems
6.5	Photovoltaic Systems / Alternate Renewable Energy
6.6	Energy Storage Systems / Convertors and Invertors
6.7	Structural Systems / Hybrid Energy Systems
6.8	Cloud Technology for EMS
6.9	Energy Consulting
6.10	Energy data management
6.11	Energy Management Systems and Components
6.12	Documentation / data collection
6.13	LED Lighting & Technology
6.14	Energy Monitoring
6.15	Others _____
7. ENVIRONMENTAL MANAGEMENT	
7.1	Air Pollution Control / Carbon Footprint Calculations
7.2	Clean Water Management
7.3	Water Conservation Products
7.4	Cleaning Services and Equipment
7.5	Restroom & Plumbing
7.6	Pipe Lining Sealer
7.7	Disinfection Products
7.8	Environmental Management Systems
7.9	Environmental Monitoring / Protection Equipments
7.10	Environmental Solutions
7.11	Industrial Noise and Vibration Control
7.12	Occupational Safety and Work wear
7.13	Pest Control and Management
7.14	Recycle and Waste Management Systems
7.15	Solutions Sanitary and Toiletries
7.16	Soil Science / Solid and Hazardous Waste Management
7.17	Waste to Energy Technologies
7.18	Water Management Systems
7.19	Water Treatment and Drainage Systems
7.20	Green Cleaning Products
7.21	Sustainable Products
7.22	Others _____



**WORLD OF
FACILITIES**

A UBM Event
24-26 APRIL 2017
BCEC, GOREGOAN, MUMBAI

www.ubmindia.in/

8. AIR-CONDITIONING & MECHANICAL VENTILATION (ACMV)

- 8.1 Air Quality Control / Air Flow and Ventilation Systems
- 8.2 Air Conditional Systems / Air Filtration Systems
- 8.3 Air and Water Cooled Condensers
- 8.4 Air Cleaners / Air Conditioning Ducts
- 8.5 Air Curtain Barriers / Air Extractors
- 8.6 Air Filters / Air Handling Units
- 8.7 Community Health and Safety
- 8.8 Central Control Units
- 8.9 Chillers / Cooling Towers / Cooling Mesh
- 8.10 Compressors / Dehumidifiers / Dehydrating Filters
- 8.11 Equipment for Air Duct Cleaning
- 8.12 Evaporators / Fan Coil Units Fans, Humidifiers
- 8.13 Industrial Blowers / Multi Split Air Conditioners
- 8.14 Thermostats Protection Equipments
- 8.15 Others _____

9. OTHER FACILITY PRODUCTS

- 9.1 Bird Control
- 9.2 Boilers & Water Heaters
- 9.3 Cleaning Products
- 9.4 Carpeting
- 9.5 Ceilings
- 9.6 Door Hardware
- 9.7 Exit Signs
- 9.8 Elevators
- 9.9 Floor Care Equipment
- 9.10 Flooring
- 9.11 Furniture
- 9.12 Motors & Drivers
- 9.13 Paints & Coatings
- 9.14 Roofing
- 9.15 Scaffolding
- 9.16 Utility Vehicles
- 9.17 Others _____

10. MODERNIZATION OF EXISTING PROPERTIES

- 10.1 Remodelling
- 10.2 Consulting
- 10.3 Modernization
- 10.4 Renovation / refurbishment
- 10.5 Others _____

11. PROPERTY MANAGEMENT / ASSET MANAGEMENT

- 11.1 Portfolio Management
- 11.2 Tenant Management
- 11.3 Property Management
- 11.4 Others _____

12. WORKSPACE

- 12.1 Acoustics, lighting and climate
- 12.2 Workplace strategy and design
- 12.3 Workplace Consulting
- 12.4 Workplace Simulation
- 12.5 Workplace Technology
- 12.6 HR Services
- 12.7 Others _____

SECTION B - Visitors of interest listing

VISITORS OF INTEREST DURING THE EXPO

- 1. Facilities Managers
- 2. Building Administrators
- 3. Admin / HR / IT
- 4. Engineers
- 5. Architects
- 6. Environment Managers
- 7. Project Managers
- 8. Operations Managers
- 9. Landscapers
- 10. Security Professionals
- 11. Facility Consultants

- 12. Electrical Engineer
- 13. Energy Managers/Assistants
- 14. Estates Management/Assistants
- 15. Health & Safety Managers/Assistants
- 16. HVAC Engineer / Technician
- 17. Maintenance Engineer / Technician
- 18. Operations Managers Plant
- 19. Property Owners
- 20. Purchase Managers
- 21. QA/QC Managers
- 22. Govt / Municipal Bodies
- 23. Others _____

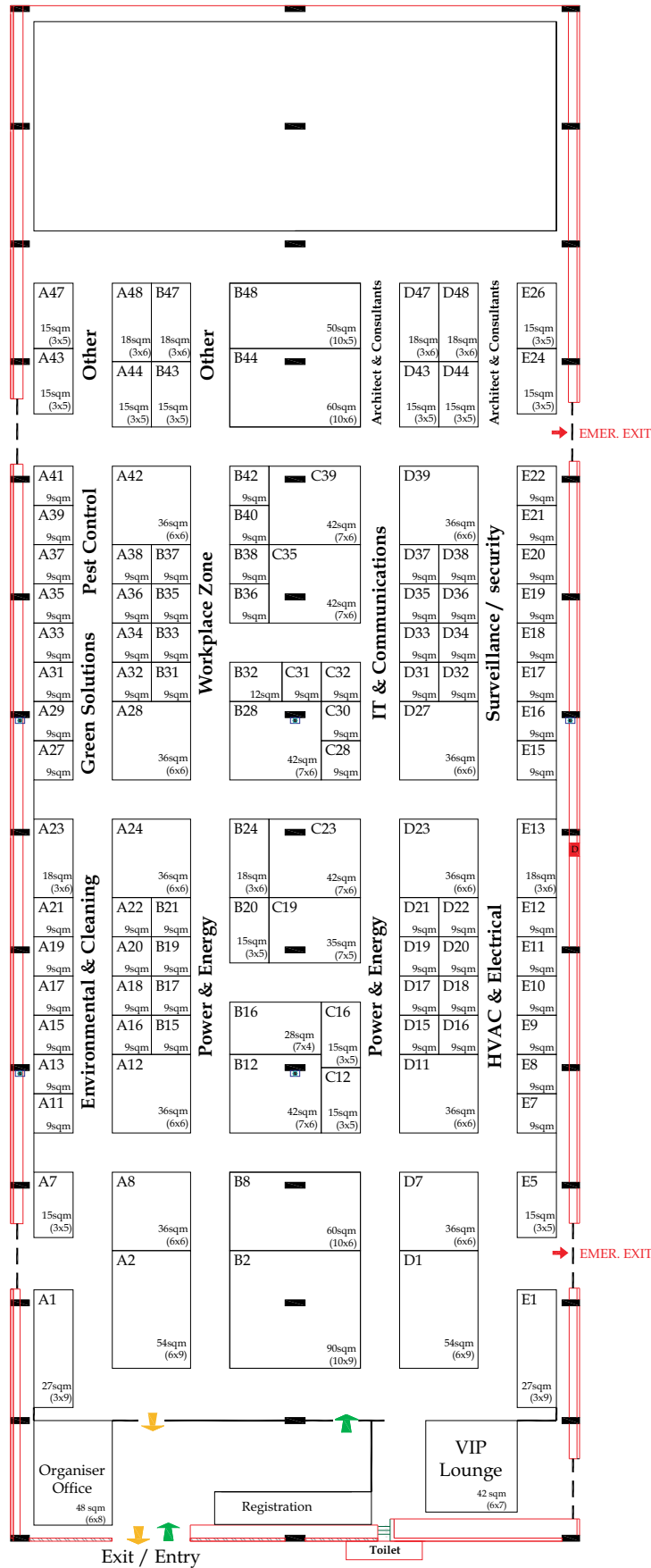
FLOOR PLAN



WORLD OF FACILITIES

A UBM Event

24-26 APRIL 2017
BCEC, GOREGOAN, MUMBAI



GENERAL TERMS & CONDITIONS

UBM India Pvt. Ltd is a group company of United Business Media Plc is the leading International trade fairs organizer and a provider of high-quality business information through its publications and websites.

1. TERMS OF REFERENCES

In these Terms and Conditions the following definitions shall apply: "Application Form" shall mean the application form overlaid. "Contract" shall mean the contract established between the Exhibitor and the Organisers upon the Organisers accepting the offer of the Exhibitor to participate, upon the Organisers' approval and the Application Form, in the Exhibition. "Exhibition" shall mean the exhibition as stated on the Application Form. "Exhibition Centre" shall mean the centre named in the Application Form or such other venue as may be selected by the Organisers under clause 4. "Exhibition Centre Operator" shall mean the owner/proprietor/operator/manager for the time being of the Exhibition Centre. "Exhibition Space" shall mean any space in the Exhibition Centre licensed to the Exhibitor by the Organisers for the purpose of the Exhibition under these Terms and Conditions and shall include shell (ready stand) spaces and non-shell (raw) spaces. "Rules and Regulations" shall mean the official directory of the Exhibition published by the Organisers or an associated company. "Exhibitor" shall include the person described as such in the Application Form and all employees and agents of such person and shall also include permitted sub-licensees of the Exhibitor. "Exhibitor's Manual" shall mean the manual supplied by the Organisers to the Exhibitor which contains information relating to the Exhibition and the Exhibition Space and other matters (as amended from time to time). "Fees" shall mean the amount payable for the use of the Exhibition Space (as specified in the Application Form). "Organisers" shall mean the person or persons named as the organizer(s) of the Exhibition on the Application Form and shall include all persons acting as agents, sub-agents, agents, contractors, subcontractors and all other representatives of the Exhibitor. "Rules and Regulations" shall mean the rules and regulations for the time being applicable to, amongst others, exhibitors at the Exhibition Centre made by the Exhibition Centre Operator.

2. RULES AND REGULATIONS AND EXHIBITOR'S MANUAL

The Exhibitor shall, and shall procure that its Representatives shall, to the extent appropriate, observe and comply with the Rules and Regulations, copies of which shall be obtainable from the Organisers on request. The Exhibitor shall, and shall procure that its Representatives shall, observe and comply with the Exhibitor's Manual.

3. APPLICATION FOR PARTICIPATION

All applications for participation shall be made on the Application Form which shall be submitted to the Organisers for approval accompanied by a non-refundable/non-transferable advance for the rental of the Exhibition Space as stated in the Application Form. The Organisers reserve the right to accept or refuse any application without giving any reasons. The Organisers accept an application for participation otherwise than on the Application Form, such acceptance shall nevertheless be upon and subject to these Terms and Conditions and the Exhibitor shall, if required by the Organisers, complete and submit an Application Form. The Exhibitor shall co-operate with the Organisers to provide them with any reasonable information which they require about it. An Exhibitor cancelling or reducing his space reserved shall not receive any refund. Acceptance of any payment made by an Exhibitor does not mean that the application is successful until the booth location has been assigned.

4. LICENSING AND ALLOCATION OF EXHIBITION SPACE

The Exhibition Space is licensed to the Exhibitor only (in common with the Organisers and all others authorised by the Organisers) on a non-exclusive basis. The Exhibitor is not permitted to sub-licence the Exhibition Space allocated to it, either wholly or in part, or otherwise part with or share possession of all or any part of the Exhibition Space without the prior written consent of the Organisers. The Exhibitor shall ensure that any such authorised sub-licensees comply with this Contract and the Exhibitor's Manual and shall be responsible for any default of such sub-licensees and shall indemnify the Organisers in accordance with clause 16. The Organisers reserve the right to cancel the participation and license immediately if both sub-letting occurs. Any Exhibitor who wishes to use a name on its Exhibition stand which is different to that submitted on its Application Form must submit notice of this change to the Organisers at least three months prior to the commencement of the Exhibition together with the following: (i) documentation signed by a certified accountant or the company secretary (where the Exhibitor is an individual) or a public liability insurer (where the Exhibitor is a company) that the Exhibitor has changed; or (ii) other documentation to show that the new company name belongs to a wholly-owned subsidiary of the Exhibitor. The Organisers may allocate the Exhibition Space in any manner as they deem fit but may take into account such factors as the order of applications received and the nature of the Exhibitor's business. The Organisers reserve the right at their sole discretion to change the location or venue for the Exhibition, the opening hours of the Exhibition, the term or duration of the Exhibition, the date or dates of which the Exhibition is to be held provided that the revised dates are within 12 months of the dates set out in the Application Form. The Organisers shall be entitled to alter the size and dimensions of the Exhibition Space from that for which application is made in the Application Form, to change or close entrances and exits and access to the venue, Exhibition and/or Exhibition Space and to undertake any kind of alterations. In the event that the Organisers change the location or venue of the Exhibition, or the date or dates of which the Exhibition is to be held, the Organisers will provide the Exhibitor with notice of that change as soon as practicable. Shell stands are all erected according to a standard pattern. No variation of the standard facade is permitted. Exhibitors and their agents should not exceed the height of the stand walls unless written permission has been received from the Organisers. It is recommended that all design proposals be submitted to the Organisers for approval. An Exhibitor who is allocated shell space will be provided with stand services as per the schedule in the Exhibitor's Manual. Plans, drawings and design proposals for non-shell spaces must be submitted and approved according to the Rules and Regulations. These plans, in triplicate, must be submitted to the Organisers for approval not later than the time specified by the Organisers in the Exhibitor's Manual. The Organisers reserve the right at any time to require the removal of any stand which differs from the approved specifications which does not conform to the Rules and Regulations. The costs of such alteration and removal shall be entirely borne by the Exhibitor and any sums of money which may have been paid by the Exhibitors for rent and charges shall not be refunded. If any such alterations or removals are not made within the time required by the Organisers then the Organisers may undertake the same at the risk and cost of the Exhibitors and the Exhibitors shall reimburse all costs and expenses incurred in relation thereto by the Exhibitors on demand. No modifications in stand space allowed for stands of 18sqm & below.

5. EXHIBITS

No exhibit will be allowed into or out of the Exhibition Centre without an official delivery order or clearance document. The Exhibitor shall at its own cost make its own arrangements for transportation of exhibits to and from the Exhibition Centre (including, without limitation, arranging for all necessary customs clearances) and for storage of exhibits and packaging materials. Display of any working or moving exhibits must have the prior written approval of the Organisers. Precautionary measures such as the provision of guards or other means of protection must be taken by the Exhibitor to protect the public from such moving or working exhibits. Moving or working exhibits shall only be demonstrated or operated by persons authorised by the Exhibitor and shall not be left running in the absence of such persons. All exhibits and stand furnishings must be confined to the Exhibition Space. The Exhibitor shall not store or permit to be stored any hazardous goods (within the meaning of the Environment (Protection) Act 1986 and any regulations from time to time applicable there under) in the Exhibition Space. Advertising literature should be distributed from the Exhibitor's own stands only. No business activity shall be conducted by the Exhibitor and/or his staff outside the allocated booth area. No advertising or canvassing for business may take place anywhere else in the Exhibition Hall. The Organisers reserve the right to remove at the Exhibitor's expense any exhibits or publicity material not produced by the Exhibitor or its associated companies or which are not as specified on the Application Form. The Exhibitor shall not exhibit at the Exhibition any counterfeit goods or any goods which infringe any third party's intellectual property rights ("Infringing Goods") or any goods which are prohibited or restricted by local laws or regulations ("Prohibited Goods"). The Organisers shall have the right, without recourse, to physically remove any goods which it or any Indian court or relevant authority deems to be Infringing Goods or Prohibited Goods and to cancel the Exhibitor's right of participation and/or to close down the Exhibitor's exhibition stand and in any such event, the Exhibitor shall have no financial or other claim against the Organisers. The Exhibitor agrees to indemnify and hold harmless the Organisers on demand against all claims, liabilities, losses, suits, proceedings, damages, judgments, expenses, costs (including legal fees) and charges of any kind whatsoever incurred by or on behalf of or made against the Organisers arising out of the Exhibition. The Exhibitor shall be liable to the Organisers for any damage or loss caused by third parties as a consequence thereof. At such time after the close of the Exhibition as the Organisers may specify, or on sooner termination of this Contract, all exhibits shall be removed and cleared from the Exhibition Space and vacant possession of the Exhibition Space shall be delivered to the Organisers in its good and clean order and condition as it was when initially licensed to the Exhibitor. Any property remaining after the last day designated by the Organisers for material to be removed may be sold or otherwise disposed of by the Organisers at the Exhibitor's expense. No property may be removed from the Exhibition before the Exhibition ends.

6. TERMS OF PAYMENT

Payment of the Fees by the date(s) stipulated in this Contract is of the essence to participation by the Exhibitor in the Exhibition.

7. MULTI STOREY STAND

Multi-Storey stand is subject to additional 50% on stand rental fee which is based on the actual multi-storey floor area and is subject to Organiser's approval.

8. COMPANIES REPRESENTED AT THE DISPLAY SPACE OR STAND

8.1 The Exhibitor is not permitted to have an additional company represented at the display space or stand, without the prior written consent of UBM. If the Exhibitor wishes to have an additional company represented at the display space or the stand it must fill out the Representation Stand Form of UBM, which will be provided to the Exhibitor upon request and signed to UBM.

8.2 UBM is free to accept or reject the Representation Stand application at its own discretion. UBM will notify the Exhibitor in writing of the acceptance or rejection of the application. If UBM accepts the application, the Representation Stand Form will be part of the Contract. To the extent UBM accepts the application; the companies represented on the stand will be included in the official Exhibition catalogue and the marketing activities of UBM.

8.3 The Exhibitor will be charged a fee in the amount set out in the Contract for companies represented at the display space or stand in addition to the Exhibitor.

8.4 The Exhibitor shall be liable to indemnify and hold harmless UBM for any damages or losses UBM may incur in connection with any company represented at the display space or stand, irrespective of the legal basis thereof.

8.5 The Exhibitor may not sub-contract or resell the display space or stand allocated by UBM.

9. CONDUCT IN THE EXHIBITION CENTRE

During the term of the Exhibition and for so long as the Exhibitor or any of its Representatives or exhibits is in the Exhibition Centre in connection with the Exhibition the Exhibitor shall be responsible for the good conduct of its Representatives who shall be bound by and must observe these Terms and Conditions in all respects. Exhibitors and their Representatives shall not do, or permit anything to be done, which in the reasonable opinion of the Organisers shall cause or is likely to cause a disturbance, nuisance, annoyance, inconvenience, disruption, damage, danger or risk to any person or thing, or to the health or safety thereof, or which does not conform to the general standards of the Exhibition or amounts or may amount to a breach of these Terms and Conditions. The Exhibitor shall (and shall procure that its Representatives shall) at all times act so as to avoid putting the Organisers in breach of the license (as amended from time to time) under which they hold the Exhibition Centre or the relevant part of it. It is expressly prohibited for the Exhibitor or its Representatives to record images of any other exhibitor's exhibition space or exhibits in any form ("Images") without the prior written consent of the Organisers. Such prohibition includes, but is not limited to, the taking of photographs, video or digital recording of any type and/or making any drawing or sketch or other physical record of the Exhibition or exhibits in any form, or in any way that infringes on the Organisers' ownership of any material in whatever media on which Images may be recorded in violation of this rule, including but not limited to film, video tapes, sketchbooks, camera phones and digital storage devices. Should the Exhibitor or its Representative record any Image in breach of the above rule, the copyright and other intellectual property or other rights (including for the avoidance of doubt, rights in sound recordings and broadcasts) whether arising now or in the future ("IPR") shall vest in the Organisers unconditionally and immediately on the creation or recording of the Images. The Exhibitor undertakes to execute all deeds and documents and to do all things (including to sign and to procure that its Representative executes all deeds and documents and does all things) as the Organisers may require to vest the IPR in the Organisers including, without limitation, delivery of the Images or copies of them in any media and should it fail to do so on demand, the Exhibitor irrevocably authorises any employee of the Organisers to execute the same in its name and on its behalf and as its attorney. The Exhibitor agrees to indemnify and hold harmless the Organisers, on demand, against all claims, liabilities, losses, suits, proceedings, damages, judgments, expenses, costs (including legal fees) and charges of any kind whatsoever incurred by the Organisers in connection with the Organisers' enforcement of their rights in the IPR of the Exhibitor not to record Images, or any infringement of third party IPR by the Exhibitor. It is expressly prohibited for any Representative of the Exhibitor to visit or attempt to visit the exhibition space of any other exhibitor unless invited to do so by the relevant exhibitor. The Exhibitor and its Representatives must wear the identification badges specified by the Organisers at all times in the Exhibition Centre. Persons under the age of 18 are not allowed to be booth attendants nor may they enter the Exhibition Hall during the Exhibition and the moving of Exhibitor and/or Exhibitor's Representatives or any arising out of breach of the obligations of the Exhibitor. The Exhibitor will pay the costs of making good any damage caused to the Exhibition Centre or fixtures by it and/or its Representatives. The Organisers reserve the right to refuse admittance to the Exhibitor and/or any of the Exhibitor's Representatives or to require the Exhibitor and/or any such Representative to leave if in their opinion his or her behavior is in breach of these rules and regulations or of any rules and regulations of the Exhibition Centre or local laws and regulations. The opinion of the Organisers is final in this regard.

10. OTHER OBLIGATIONS

The Exhibitor agrees to observe and comply with the requirements set out in the Exhibitor's Manual. Each of the Organisers and the Exhibitor undertakes to the other that it shall use all reasonable endeavors to ensure that all information, written or oral or in any other form, of whatever nature received by it relating to the other shall (save to the extent it is in the public domain) be treated as confidential and shall not be used or disclosed to any third party except in connection with the participation in the Exhibition of the Exhibitor under this Contract or as may be required by law. The Organisers shall be deemed to be the agent of the Exhibition Centre Operator. Notwithstanding the above the Exhibitor agrees that the personal data provided by it in connection with its participation or proposed participation in the Exhibition may be included on the Exhibition database, included in the Exhibitor's Official Directory, used in communications with the Exhibitor and otherwise used by the Organisers and associated companies (or their successors or potential successors in business), whether located in India or otherwise, or passed on to third parties for promotion purposes. Any requests for access to or correction of the data can be made to Project Manager, at relevant email: UBMIndia@ubm.com or by mail to: UBM India Pvt. Ltd, Legation Square, Unit No. 2, 8th floor, 5th Floor, Andheri-Kurla Road, Marol, Andheri (E), Mumbai 400059 India T 91 (022) 61727272, F 91(022) 61727273. A fee may be charged by the Organisers or a relevant associated company for complying with access requests.

11. INSURANCE

The Exhibitor agrees to observe and comply with the requirements set out in the Exhibitor's Manual. The Exhibitor shall have in existence prior to its seeking access to the Exhibition Centre and at all times during the term of the Exhibition, and for so long as the Exhibitor or any of its Representatives or exhibits is in the Exhibition Centre in connection with the Exhibition, a valid insurance policy satisfactory to the Organisers in respect of its and its Representatives' participation in the Exhibition, its Exhibition Space and its exhibits at the Exhibition Centre covering such risks and in such minimum amount(s) as are set out in the Exhibitor's Manual. The Exhibitor must have, at all times, valid and adequate insurance cover against fire, theft, public liability, damage to property, personal injury, third party loss, and natural calamity, including acts of God and/or terrorism, arising out of or against the Exhibitor and/or as the Organiser may require, in connection with, inter alia, the Exhibitor's property and its activities during the Exhibition (including the moving in and moving out periods). The Organisers shall be entitled to inspect any such insurance policy and receipts for premium at any time. The Exhibitor shall insure and/or accept the risk of any change to the venue, opening hours, the duration and/or the date or dates of the Exhibition pursuant to Clause 4 or any postponement or cancellation of, or other change to, the Exhibition under clause 12.

12. POSTPONEMENT AND CANCELLATION

In addition to the Organisers' rights under clause 4, the Organisers may, without reason being necessary and without incurring any liability whatsoever to the Exhibitor other than as provided in clause 16, cancel the Exhibition, or at their election, postpone indefinitely, or otherwise make changes to the Exhibition, if in the sole opinion of the Organisers:

- the holding of the Exhibition by the Organisers, the performance of the Organisers' or their obligations or attendance at the Exhibition by exhibitors and/or visitors, is impossible, impracticable or materially interfered with or affected, due to any cause or causes beyond the control of the Organisers including, without limitation, any of the following: act of God, governmental act, war, fire, flood, explosion, civil commotion, armed hostilities, act of terrorism, revolution, blockade, embargo, strike, lock-out, sit-in, industrial or trade dispute, adverse weather, disease, risk to public health, accident or breakdown of plant or machinery, shortage of any material, labour, transport, electricity or other supply, regulatory intervention, general advisory or recommendation of any government (including any government agency or authority), regulatory intervention or intervention of any government, or any public gathering, or the Exhibition Centre becomes unavailable and/or unfit for occupancy and/or use;
- any other circumstance, occurrence or cause arises that makes it in the opinion of the Organisers impossible, impractical, or undesirable for the Organisers to hold the Exhibition as initially planned.

13. TERMINATION

This Contract may be terminated by the Organisers by notice to the Exhibitor upon the occurrence of any of the following events:

- (1) the Exhibition is cancelled under clause 12;
- (2) the Organisers are not satisfied that proper use is being made of the Exhibition Space during the installation period or at any time during the term of the Exhibition or at any other time when the Exhibitor or any of its Representatives or exhibits is in the Exhibition Centre in connection with the Exhibition;
- (3) the Exhibitor is not made by the Exhibitor in accordance with Clause 6;
- (4) the Exhibitor is, for any reason, unable to utilise the Exhibition Space allocated to it;
- (5) the Exhibitor becomes insolvent or, in any jurisdiction, enters into or is subject to any form of winding up, administration, receivership, liquidation, bankruptcy, arrangement with creditors generally or any other insolvency procedure in respect of it or any of its assets, or suffers the enforcement of security or legal process or repossession;
- (6) the Exhibitor is convicted of any criminal offence or otherwise so conducts itself as to bring itself, the Exhibition or its Representative into disrepute;
- (7) the Exhibitor is in breach of any provision of this Contract, including without limitation its obligations in clauses 5 and 9 in relation to Infringing Goods, Prohibited Goods and recording of Images, or of the Exhibitor's Manual; or
- (8) the Exhibitor is in breach of any applicable local legislation, rules or regulations. Upon termination of this Contract for whatever reason, any allocation of the Exhibition Space shall automatically be cancelled forthwith. If this Contract is terminated under any of sub clauses 13(2) to 13(8) above the Organisers shall be entitled forthwith to re-licence the Exhibition Space, all payments made in respect of the Exhibition Space shall be forfeited and the Organisers shall have the right to claim for the balance of the Fees and for any loss or damage suffered or additional expenses incurred by or on behalf of the Organisers as a consequence thereof. Upon termination of this Contract for whatever reason, all of the Exhibitor's property shall be removed by the Exhibitor from the Exhibition Space immediately, failing which such property shall be removed and the Exhibition Space cleared by the Organisers at the Exhibitor's expense. The Organisers reserve the right to exercise a general lien over any property of the Exhibitor which is in the Exhibition Space at the time of termination of this Contract, including but not limited to claims for damages, which may at any time be due or payable by the Exhibitor to the Organisers in connection with the Exhibition. Obligations of the Exhibitor which are performed at termination of the Contract shall continue in force after termination.

14. GOVERNING LAW AND JURISDICTION

This Contract shall be governed by and construed in all respects in accordance with the laws of India and the Exhibitor submits to the non-exclusive jurisdiction of the Indian courts for all purposes relating to this Contract or the Exhibitor.

15. SUPPLEMENTAL CLAUSES

Notwithstanding the provisions of clause 3, the Organisers reserve the right to issue supplementary regulations or instructions in addition to those in these Terms and Conditions, the Exhibitor's Manual or the Rules and Regulations to the extent reasonable to ensure smooth management of the Exhibition. Any additional written regulations or instructions shall be deemed to form part of these Terms and Conditions and shall be binding on the Exhibitor.

16. LIABILITY AND REFUNDS

Participation by the Exhibitor in the Exhibition is solely at the Exhibitor's own risk. The Exhibitor agrees to indemnify and hold the Organisers harmless, on demand, against all claims, liabilities, losses, suits, proceedings, damages, judgments, expenses, costs (including legal fees) and charges of any kind whatsoever incurred by or on behalf of or made against the Organisers arising out of any breach of any of this Contract or the Exhibitor's Manual or any other default or negligence, or any damage or loss caused by, the Exhibitor and/or any of its Representatives. All exhibits are brought to, displayed at and removed from the Exhibition Centre at the Exhibitor's own risk and shall be safeguarded by the Exhibitor at all times. The Organiser shall not be liable for any losses (including consequential losses), damages, demands, costs, claims, charges or other expenses of any kind suffered or incurred by the Exhibitor or any other person arising in connection with the Exhibition including, without limitation, any theft, fire, use of the Security Room Service, defect in the Exhibition Centre however caused, cancellation or early closure of, or delay in the opening or closing of, the Exhibition for whatever reason outside the control of the Organiser, any matter referred to in paragraph 3 & 4 of these Terms and Conditions, any natural calamity or any act of God, howsoever arising. The Exhibitor shall be liable to any third party for fire, inter alia, any claims, injury or damage arising from its booths and its portion of the shell scheme. The Organisers accept no responsibility and shall not incur any liability to the Exhibitor or any other person for (a) any error or omission in any information relating to it, its equipment, products or services in any promotional material, information or thing provided to the Organisers or any other person by the Exhibitor, (b) any error or omission relating to it, its equipment, products or services in the Exhibitor's Official Directory or in any promotional material, information or thing produced or commissioned by the Organisers or that Exhibitor, (c) products displayed or sold by an exhibitor at the Exhibition, (d) the Organisers carrying out any of their obligations under this Contract or the Exhibitor's Manual, or (e) any loss or damage, or any indirect or consequential loss caused by or arising from any of the equipment and computer systems (inclusive of hardware and software) and services provided by the Organisers, by any supplier to the Organisers or by the Exhibition Centre Operator failing or being defective. In the event that the Organisers postpone, change the venue of, or otherwise make changes to the Exhibition under clause 4:

- (a) the Contract shall continue to bind the parties;
- (b) the Exhibitor shall not be entitled to any refund of any payments made in respect of the Exhibition Space, and shall not be liable to pay the balance of the Fees, if any; and
- (c) the Exhibitor shall not be entitled to claim whatsoever for compensation for loss or damage suffered or additional expenses incurred as a result of any postponement, change of venue or other change to (including any alteration in character or reduction in scale of) the Exhibition. In the event that the Organisers cancel or permanently postpone the Exhibition under clause 12:
 - (a) the Organisers shall refund the Fees paid to the Organisers by the Exhibitor after deducting an administrative fee to cover all costs reasonably incurred by the Organisers in relation to the Exhibition; and
 - (b) the Exhibitor shall have no claim whatsoever for compensation for loss or damage suffered or additional expenses incurred as a result of any cancellation of the Exhibition. The Exhibitor acknowledges that, in light of the Fees, the above provisions of this clause are no more than is reasonable to protect the Organisers as organisers of the Exhibition. Nothing in this clause shall have the effect of excluding the Organisers' liability for death or personal injury caused by negligence of the Organisers or for fraud.

The Exhibitor acknowledges and agrees that the Organiser, its employees and contractors may take photographs/videos which could include images of the Exhibitor and its Representatives while attending the Exhibition. The Exhibitor hereby consents to and grants to the Organiser and its affiliates, the unrestricted, perpetual, worldwide, royalty-free and transferable right and license to use (and grant others the right to use) the images worldwide without any compensation. The Exhibitor acknowledges that the Organiser is the sole and exclusive owner of all rights in the images and hereby waives (a) any and all rights in and to such images, and (b) any and all claims the Exhibitor and its Representatives may have relating to or arising from the images or their use.

17. COMPLIANCE WITH LEGISLATION

The Exhibitor must comply with all relevant legislation, rules and regulations of the country or territory where the Exhibition is held and shall be solely responsible for observing and complying with the same and for obtaining all consents, approvals, authorities, licenses and the like as may be requisite to its participation in the Exhibition.

18. GENERAL

The Organisers reserve the right to set off any indebtedness of the Exhibitor to the Organisers against any indebtedness of the Organisers to the Exhibitor in each case on any account whatsoever. No waiver by the Organisers of any of the provisions of these Terms and Conditions, or any of its rights hereunder or the provisions of the Exhibitor's Manual shall have effect unless given in writing and signed by any Director of the Organisers. The Organisers' rights shall not be prejudiced or restricted by any concession, indulgence or forbearance extended to the Exhibitor. No waiver by or on behalf of the Organisers of any breach or any liability for payment by the Exhibitor shall operate as a waiver of any other or subsequent breach or other liability for payment, respectively. No remedy conferred by any of the provisions of these Terms and Conditions or the Exhibitor's Manual is intended to be exclusive of any other remedy, except as expressly provided in these Terms and Conditions or the Exhibitor's Manual, and each and every remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing in law or in equity or by statute or otherwise. These Terms and Conditions (including without limitation the obligations it contains) shall comply with the terms of and to avoid putting the Organisers in breach of, other documents) together with the Exhibitor's Manual and the Application Form, supersede all prior agreements, negotiations and discussions between the parties. The Exhibitor may not rely on any representation, warranty, collateral contract or other assurance (except as set out in these Terms and Conditions and the Exhibitor's Manual) made by or on behalf of the Organisers before the Exhibitor's participation in the Exhibition, and the Exhibitor waives all rights and remedies which, but for this paragraph, might otherwise be available to it in respect of any such representation, warranty, collateral contract or other assurance, provided that nothing in this paragraph shall limit or exclude any liability for fraud. Time is of the essence in relation to these Terms and Conditions. The headings in these Terms and Conditions have been inserted for reference only and do not affect their interpretation. Nothing in this Contract shall create a relationship of landlord and tenant as between the Organisers and the Exhibitor or give the Exhibitor any estate or interest in the Exhibition Space other than a non-exclusive license. The provisions contained in each clause, paragraph and subparagraph of these Terms and Conditions shall be enforceable independently of each of the others and its validity shall not be affected if any of the others is invalid. If any of those provisions is void but would be valid if some part of the provision were deleted, the provision shall nevertheless apply to the extent that such modification is necessary to make it valid. In the event of any conflict between these Terms and Conditions and the Exhibitor's Manual, these Terms and Conditions shall prevail to the extent of any such inconsistency.

19. DISPUTE RESOLUTION

All disputes and differences, which may arise between the Organisers, Exhibitor or any vendor of the Organiser with respect to the performance, interpretation or execution of these rules and regulations, shall be referred to arbitration before three arbitrators in accordance with the provisions of the Arbitration and Conciliation Act, 1996 of India as amended from time to time, wherein one arbitrator is appointed by each party and the third arbitrator is appointed by mutual consent of both arbitrators so appointed. Such arbitration shall be conducted in the English language and the seat of such arbitration proceedings shall be at Mumbai, India. The award of the Arbitrators shall be final and binding on both the parties.

20. CANCELLATION

- (1) If serious circumstances dictate, whether they are dependent or independent of UBM, UBM has the right to cancel the Exhibition and/or the related Contracts immediately without prior warning. The Monies already paid by the Exhibitor to UBM will be refunded to the Exhibitor. In the event of cancellation of the Exhibition, UBM may not exceed 15% of the costs incurred by the Organisers. Apart from the aforementioned refund, the Exhibitor is not entitled to claim compensation or damages.
- (2) If the Exhibitor is in breach of the Contract including the General Conditions and the Publicity and Technical Manual, UBM may cancel the Contract immediately without prior warning. In case of such cancellation, the Monies remain payable by the Exhibitor in accordance with the provisions set out in Article 20 (6).
- (3) If the Exhibitor has not taken up the use of the stand space 48 hours before the time at which the Exhibitor is due to be opened to the public, or if the Exhibitor stated prior to this time that it will not be taking up the space allocated to him, the Contract is automatically cancelled and the Exhibitor forfeits all rights to the allocated display space and stand without further notice or proof of default. The Monies remain payable by the Exhibitor in accordance with Article 20 (6) below. The Exhibitor is not entitled to claim compensation or damages.
- (4) The Exhibitor is entitled to cancel the Contract at any time. In case of such cancellation, the Monies are payable by the Exhibitor in accordance with the provisions set out in Article 20 (6) below.
- (5) In case of any cancellation of the Contract, for whatever reason by the Exhibitor or UBM, UBM shall have the absolute discretion (but without prejudice to any other right or remedy available to the organizer) to reallocate or resell the display space and stand allocated to the Exhibitor and to charge the Exhibitor the Monies in accordance with the provisions set out in Article 20 (6).
- (6) Once the Contract has been concluded and the Contract is cancelled up until 180 days prior to the start of the Exhibition, the Exhibitor shall be liable to pay 50% of the Monies. If the